Defense Acquisition University Acquisition Community Symposium

Making Every Dollar Count – Improving Acquisition Outcomes

AAE Perspective

"Soldiers as the Decisive Edge"

The Honorable Malcolm Ross O'Neill
Assistant Secretary of the Army
(Acquisition, Logistics and Technology)
and Army Acquisition Executive

April 12, 2011

Acquisition, Logistics and Technology Strategic Environment

- **Support the War**
- **Develop Materiel and Decisive Edge**
- **Affordability and Productivity**
- **Match Acquisition to Evolution**
- **Rebuild/Rebalance Workforce**
- **Align Program Management with Portfolio**
- **Restore World-Class Science & Technology**

Requires a very strong, positive relationship with industry

Progress Towards Decisiveness?

WW

2011

The individual Soldier as the decisive edge

Army Acquisition Vision

A highly innovative organization of dedicated professionals transforming the Army with integrated Acquisition, Logistics, and Technology capabilities to *provide Soldiers a decisive advantage* and win our Nation's wars!

Acquisition is a Team Effort!

Evolutionary vs. Revolutionary

WWII Era
Approx. 1941 - 1946

36lbs $2K

Measures of Effectiveness

35.83 Lbs	$2,146

M4A2 Sherman Tank

$50.9K

P51 Mustang

$51K (Cost in 1945)

Viet Nam Era
Approx. 1961 - 1973

35lbs $1.6K

Measures of Effectiveness

35.06 Lbs	$1,586

M60 Patton Tank

$297K

UH-1H Huey

$1.9M

F-4 Phantom

$2.4M

OEF/OIF/OND Era
Approx. 2001 - 2008

75lbs $19.5 K

Measures of Effectiveness

75.31 Lbs	$19,454

M1A2 Abrams Tank

$6.2M

AH-64D Apache

$15.4M

F35 Lightning

$60.0M

What are we going to do differently

- **Designing systems "around" the Soldier**
  - **Decisive Soldier and Small Units**
  - **Reinvent S&T around the Soldier**
- **Strengthen partnerships**

Doing More Without More

OSD Efficiencies Initiative

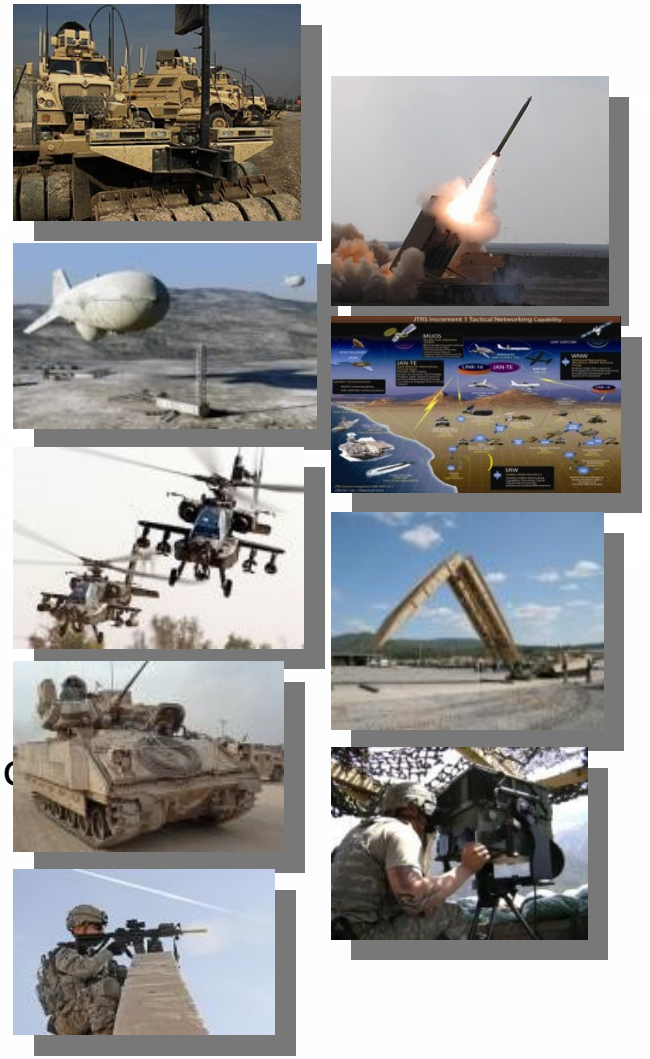
Goal:

Two to three percent net annual growth in warfighting capabilities **without** incurring a commensurate budget increase.

2010 Capability Portfolio Reviews

- Sec Army John McHugh initiated CPR process and grants final approval for recommendations
- CPR reviews requirements & investments across portfolios of Army capabilities
  - **Tactical Wheeled Vehicles***
  - **Precision Fires***
  - **Air / Missile Defense***
  - Network
  - **Aviation***
  - Engineer Mobility / Counter-Mobility
  - **Ground Combat Systems***
  - Intelligence, Surveillance, and Reconnaissanc
  - Soldier Systems
  - Training Ammunition
- **Non-Materiel Portfolios**
  - Training
  - Workforce
  - Installation / IT Services

***Conducted in 2010**



Decker/Wagner Acquisition Study

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- May 2010 SecArmy chartered Acquisition Study
  - Chaired by GEN Lou Wagner and HON Gil Decker
- 76 Recommendations from Study:
  - Requirements, Risk, Alignment, Resource
- SecArmy requested ASA(ALT) to review report and provide comment on concur/non-concur within 60 days
- Report due back to SecArmy on April 25th

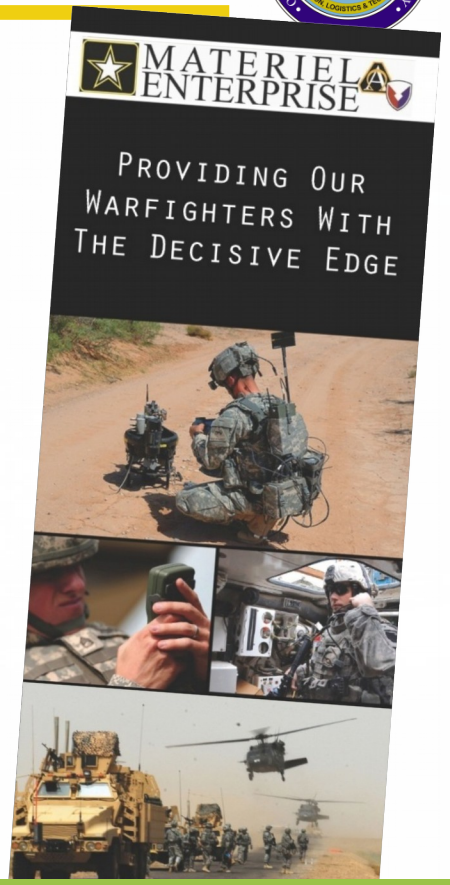
Braverman Recommendations

Braverman Recommendations

- SecArmy chartered “Generating Force Overhead Analysis – Short Term Task Force” in 2010
  - December 2010 Braverman final report to SecArmy
  - Assess efficiencies to be gained within AMC and ASA(ALT) by analyzing workflow and optimizing organizations, processes, and procedures
- SecArmy directive: AMC to develop 150-day implementation plan
  - ASA(ALT) to provide oversight to study effort and report
- Weekly Interim Progress Reviews (IPRs) between AMC and ASA(ALT)
- Report due in July

Initiative: The Materiel Enterprise

- **Concept:**
  - Brings together all materiel and services stakeholders
  - Integrate sustainment and development
  - Collaborate to improve all Materiel Life Cycle functions
  - Enables more informed decisions – recognizes the importance of the human dimension
- **Focused output:**
  - ***Strategic level*** **– improves Soldier Capabilities**



"I'm a big believer … business processes are critically important to the success of the operation. We have a huge bureaucracy. We have great challenges today and into the future, financially and fiscally, for the Army … I think we absolutely have to reshape this business process and redesign it and transform it…."

-- Hon. Joseph Westphal, Chief Management Officer, Army

Need for Engagement

- **Stimulate Army - Industry Engagement**
- **Acquisition Program Goals & Capabilities**
- **Identify Opportunities and Forums**
- **Open Dialog…Answer Questions**

There is a contract and an Industry Partner behind every building, system, piece of equipment, clothing item, and service our Soldiers Use!

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